

el dorado Extra

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Serving homes on the western
slope of El Dorado County



Meet your merchant / By Krysten Kellum

Window Fashions is 'More' than aesthetics

Improve the look of your home and save money as a result. That's the idea behind Steve Garrish's business, Window Fashions and More, where many of the products result in energy savings.

Three years ago Placerville Garrish, 50, left the high tech industry behind. He was a network engineer for 28 years but now he's in business for himself.

Window Fashions and More sells blinds, shades, shutters and all sorts of screen products. The business specializes in retractable screen doors and they do security screen doors as well.

"My focus is customer service. That's my No. 1 priority," Garrish said adding, "I am capable of competing with the big box stores because I can control my pricing."

Originally from Orange County, Garrish has lived in El Dorado County for the past 20 years. And being a local business owner seems to matter to his clients.

"When I go to the home show people ask, 'Are you local?'" Garrish said in reference to the annual El Dorado County Home and Garden Show. "I do the same thing with the money I spend. I like to keep most of it in the county when I can," Garrish said.

With Window Fashions your money stays in the community. And that dollar

is going to go farther with the money you save on your energy bill.

"Solar screens stop the sun from coming in the house. In the summer they can drop a house's temperature by 10 degrees. They pay for themselves eventually," Garrish explained.

Tired of that annoying screen door that's really only enjoyable in summer? That's why retractable screen doors are becoming increasingly popular. They slide into their own housing along the door or window frame so when they aren't in use they aren't in sight. "It's only a screen when you want it to be," Garrish said.

"Price is very important but customer service is priority. I have products for everyone's budget but I don't bother with the really cheap stuff," said Garrish who knows that some low-end products just don't get the job done right.

When he's not helping a client with a remodel or researching the latest in energy-saving window fashions you'll find Garrish on the green. He's an avid golfer who frequents the links at Apple Mountain. He and his wife Toni Garrish, 49, are animal lovers. "We love



Democrat photo by Krysten Kellum

STEVE GARRISH started his own business three years ago called Window Fashions and More based out of Placerville. Garrish helps his customers homes improve aesthetically and save energy while they're at it.

horses and dogs and cats," Garrish said, listing off his furry pals that include five cats, six horses, and their Labradors Angel and Abby.

Toni spends her spare time helping with a church charity called Bottles to Bibles that collects recyclables to buy

bibles that are then sent to underprivileged families around the world.

Save some money this summer while giving your home a fresh look. For more information visit windowfashionsandmore.com or call 530-644-0590.